



**Mark Lambson**

Principal  
mlambson@partneresi.com

## Education

B.A., Public Administration and Economics,  
San Diego State University

## Affiliations

National Association of Real Estate Investment Trusts  
(NAREIT)

International Council of Shopping Centers (ICSC)

U.S Green Building Council (USGBC)

San Diego Habitat Conservancy, Board of Directors

Mr. Lambson is a true veteran of the commercial real estate services industry. He has over 15 years of experience managing and performing environmental and engineering consulting projects on a national level. Mr. Lambson serves as a Principal for Partner - and is located in Partner's San Diego office. Mr. Lambson currently provides client management and consulting to a nationwide client base - and specializes in advising "equity" clients during the acquisition phase of commercial property transactions in the U.S., Mexico, and Canada.

Mr. Lambson has assisted clients on over 7,000 commercial real estate transactions throughout his career. His due diligence résumé includes experience at all levels, and includes advising REITs, developers, property managers, retail companies, commercial brokers, mortgage brokers, attorneys, lenders, and real estate investment groups with the following nationwide services:

- Property Condition Assessments (PCAs)
- Individual Building System Inspections for Roof, Mechanical Electrical Plumbing (MEP), Elevator, Structural, Façade, and ADA
- Phase I Environmental Site Assessments (ESAs)
- Phase II Subsurface Investigations (Soil and groundwater sampling and analysis)
- Phase III Remediation Services
- Asbestos, Lead, Radon, Mold Sampling
- Environmental Transaction Screens
- Seismic Assessments (PMLs)
- Energy Audits, Benchmarking, and LEED-related services
- Fannie Mae / Freddie Mac Due Diligence
- Geotechnical
- ALTA Surveys

## Project Experience

- Property Condition Assessment, MEP Report, Roof Report, Elevator Report, Structural and Seismic Assessment for a high-profile Class A office campus acquisition in the Bay Area
- ADA Compliance Review for a 400-unit apartment complex in Southern California
- Phase I and Phase II Environmental Assessments for a 75-acre aerospace facility in the Northwest United States
- Fannie Mae Property Condition / Physical Needs Assessment services for a 5400-unit multifamily portfolio in Nevada
- 113-site office portfolio acquisition for a national REIT
- 122-site hotel portfolio for a national lending institution
- 55-site hotel portfolio acquisition for a private investment group
- Over 500 Phase I Environmental Site Assessments for a national fast-food chain
- 68-site healthcare portfolio acquisition for a national REIT

# PARTNER

**Engineering and Science, Inc.®**



- Environmental consulting for over 1 million acres of desert land in California, Nevada, and Arizona
- ALTA Surveys for 2400-unit apartment portfolio in the Midwest
- Energy & Water consulting for a national property owner that operates and manages 30 retail and office centers on the West Coast and Texas
- International experience performing acquisition due diligence projects in all 50 states, Mexico and Canada

Mr. Lambson takes pride in his work, and is always available to be of assistance to his clients. Being responsive, thorough, and detail-oriented helps Mr. Lambson to maintain longstanding professional relationships with his local and nationwide clientele.

In addition to conducting many types of transactions, Mr. Lambson has provided services on many types of property, including, but not limited to:

- Multifamily
- Student Housing
- Condominiums
- Office
- Retail
- Health Care
- Medical Office Buildings
- Restaurant
- Convenience Stores
- Hotel
- Industrial
- Flex/Warehouse
- Distribution Centers
- Manufacturing
- Life Sciences
- Aerospace
- Vacant Land
- Golf Courses
- Country Clubs
- Self Storage
- Day Care Facilities
- Religious
- Solar and Wind Energy
- Telecommunication Towers
- Schools and Universities
- Government Buildings and Property